

Performance highlights



Cockburn Central West.
Artist impression for illustrative purposes only.

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Operational footprint



Our diverse portfolio of projects see us operating across the length and breadth of Western Australia. The following projects, featured in this year's report, provide an insight into the range and scope of our work.

- Residential
- Industrial
- ★ Head Office
- Regional Office

Gascoyne

- Carnarvon NorthWater
- Carnarvon Cornish Street Light Industrial
- Exmouth Nimitz Estate
- Exmouth Marina Village
- Denham

Perth and Peel

- Karnup
- Parkside Walk, Jolimont
- WGV at White Gum Valley
- Montario Quarter, Shenton Park
- Allara, Eglinton
- Cockburn Central West
- Cockburn Central
- Alkimos Beach
- Claremont on the Park
- Rockingham City Centre
- Western Trade Coast, including:
 - Australian Marine Complex
 - Latitude 32-Industry Zone
 - Latitude 32-Flinders Precinct
 - Rockingham Industry Zone
- Forrestdale Business Park - Crossroads Industrial
- Shoreline, North Coogee
- Cockburn Commercial Park
- Knutsford Precinct
- Mangles Bay Marina Based Tourism Precinct
- Meridian Park, Neerabup
- Mandurah Junction
- Mandurah Ocean Marina
- Peel Business Park, Nambelup
- Pinjarra Industrial Estate
- Forrestfield Airport Link
- Bassendean Activity Centre
- Murdoch Health and Knowledge Precinct
- Ocean Reef Marina
- Kensington Knowledge Precinct
- Kwinana Education Precinct
- Ascot, Fauntleroy Avenue

South West

- Shotts SIA
- Buckingham Way
- Bunbury Koombana North
- Bunbury Waterfront
- Kemerton SIA
- McLarty site (South West and Peel)



Kimberley

- Ord-East Kimberley Expansion Project
- Januburu Six Seasons
- Broome North Waranyjarri Estate
- Broome Road Industrial
- Kununurra, Lakeside Park
- Weaber Plain Light Industrial
- Halls Creek

Broome

Port Hedland

Karratha

Pilbara

- Gap Ridge Industrial Estate
- Gap Ridge Homemaker Centre
- Hedland Junction
- Wedgefield Industrial Estate
- Newman LIA
- Ashburton North SIA
- Newman Gateway Commercial Centre
- Karratha City Centre
- Baynton West
- Madigan at Baynton West
- Newman Town Centre
- Newman Horizons
- Port Hedland Hospital site
- South Hedland Town Centre

Mid West

- Geraldton, Batavia Coast Marina
- Oakajee Strategic Industrial Area
- Morawa
- Narnunglu Industrial Estate
- Various RDAP projects, including:
 - Green Head
 - Leeman
 - Kalbarri

Goldfields-Esperance

- GreenView at Karlkurla
- Karlkurla Rise
- Anzac Drive Industrial Estate

Wheatbelt

- Avon Industrial Park
- Various RDAP projects, including:
 - Cervantes
 - Dalwallinu
 - Darkan
 - Dowerin
 - Hyden
 - Moora
 - Narrogin

PERTH

Bunbury

Great Southern

- Albany Waterfront
- Albany Middleton Beach
- Emu Point
- Katanning
- Denmark
- Denmark East LIA
- Mount Barker
- Mirambeena Industrial Estate
- Yerriminup Industrial Area
- Various RDAP projects, including:
 - Gnowangerup
 - Kojonup
 - Woodanilling

Performance highlights



Delivered land for

887

dwelling units in Perth metropolitan with another 153 lots/426 dwelling unit equivalents available



950

lots available across

85

regional locations

Market leadership and Innovation KPI's were all achieved (GRI accreditation, new projects using assessment tools and number of demonstration projects).



60%

of single residential metropolitan lots sold at prices affordable for low to moderate income earners



More than

65%

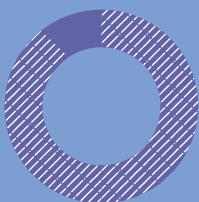
of procurement budget spent on local suppliers



Returned

\$104.5m

to Government in taxes and dividends which helps to support a range of Government services and programs across the State



88% dwelling unit equivalents created in urban infill developments



Contributed more than

25%

of the Government's Perth and Peel annual infill targets

7



active partnering projects

Performance highlights (continued)



Purchaser satisfaction continued to improve – currently sitting at

93%

Sold 24

properties on behalf of Government grossing

\$25.81m



More than

\$360k

spent on Aboriginal enterprise procurement and sponsorship



Provided

16ha

of general industrial land to support economic and employment growth, in addition to

136ha

of land currently available

26

industrial and commercial lots (15.76 hectares) sold which will result in:

27

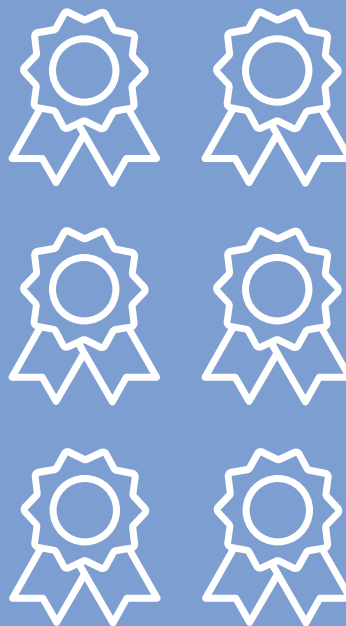
businesses

311

jobs

\$140.35m

in economic output



6 projects with an active industry accreditation



4,400

visitors engaged online

The continuous improvement in Occupational Safety and Health culture, policies and procedures has culminated in LandCorp receiving a highly-regarded Platinum Worksafe Accreditation in June 2017.



The Vive

Occupational Health and Safety

Platinum Certificates are only awarded to organisations which achieve the highest standards in safety and health management.

LandCorp is one of only four Government organisations to receive a Platinum Worksafe Accreditation in the past four years.

Each year HBF announces a leaderboard to recognise the healthiest organisations within their benchmarked database. These organisations are working hard to improve the health of their workforce and offer employees access to a range of workplace health initiatives. The Corporate Wellness Index is derived using the de-identified information collected during the 2016 wellness assessments that were offered to LandCorp employees. In 2016 we were rated in the top 10 of the State's healthiest organisations

We are proud to support a healthy and safe workplace for our employees.

Industry recognition

During the 2016-17 year we were recognised for our industry leading efforts in a broad range of fields.

Post-purchaser research returned positive results and many of our products continue to be acknowledged for their innovation and engagement.

The IAP2 awards named us as Organisation of the Year in Australia and Internationally for community and stakeholder engagement. This award recognised a commitment to genuine, transparent and ongoing engagement in the communities in which are projects are delivered.

At Parkside Walk Jolimont we are delivering Western Australia's first development to receive the Urban Development Institute's

certification as a Multi-Unit Residential EnviroDevelopment estate. This is recognition for a commitment to delivering outcomes which achieve water, energy, waste, ecosystems and community benefits and deliver a more sustainable future for our residents.

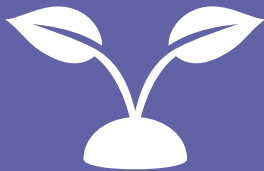
With project partner Satterley Property Group we also achieved certification under all six of the EnviroDevelopment criteria at Allara in Eglinton. This sustainable community in our northern suburbs offers an incredible range of features which will deliver sustainable outcomes for the community for years to come.

WGG, our demonstration community at White Gum Valley achieved industry recognition

from a number of its initiatives. The Australian Urban Design of Australia (UDIA) awards acknowledged WGV for its Urban Design Policy and the Urban Design Institute of Australia recognised the project for its Environmental Excellence.

Similarly, Alkimos Beach, being developed in partnership with Lendlease, won UDDIA's Chairman's Choice EnviroDevelopment award.

In regional Western Australia, Baynton West residential development in Karratha and Koombana North, the City of Bunbury waterfront revitalisation project, were both recognised at the Australian Institute of Landscape Architecture awards for their landscape planning and civic space design.



WGV: Urban Design, Policies, Programs and Concepts – Small Scale (2016 Australian Urban Design Awards)



The Playground Coolbellup: Urban Renewal (UDIA Award)



Top 50 Australia's Most Innovative Companies: Australian Financial Review (ranked 40/1000).



Alkimos Beach: EnviroDevelopment Chairman's Choice (UDIA Award)



WGV at White Gum Valley: Environmental Excellence (UDIA Judges Award)



Gen Y apartments at White Gum Valley